***PRAMOD DAULAT GADAKH***Atpost –Harshvardhan Soc..-5, Flat no.-4,Makhmalabad Naka,, Panchavati,Nashik-422003.Contact – 9423580741[*pramod96km@gmail.com*](mailto:pramod96km@gmail.com)

career objective :-

To make a positive impactin my field of activity leading to Organization growth by creative application of my value based convictions and professional divinity by putting all my efforts in the work assigned to me in an organization where I can grow along with the organization.

EDUCATION QUALIFICATIONS :-

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Sr. No.** | **Exam Passed** | **Passing Year** | **University** | **Percentage** |
| 1 | ***MBA (MARKETING)*** | 2011 | Pune | 54 % |
| 2 | B.COM | 2009 | YCMOU | 64 % |
| 3 | HSC | 2004 | Pune | 72 % |
| 4 | SSC | 2001 | Pune | 62 % |

WORK EXPERIENCE:-

## [A]Company Name :*E -agro care*

## Period of service : August 2018

## Job profile :*Zonal manager* (Maharashtra, Goa,Telngana)

## \*Primarily Dealer Channel sales.

## \* Preparing sales plan for the State and pursuing the same.\*co-ordinate and execute sales promotional activity and market communication.

## \* Drive dealer sales network in the State.

## \*Planning monthly schedule and reporting to market head through daily, weekly, monthly performance trackers.

## \* Create relationship with customers

## .\*Maintain healthy pipeline of enquiries and prospects

## \* Personality attributes- Good communication skills, Readiness to travel and meet people to achieve goals

## [B] Company Name*:****“ KISAN KRAFT LTD.’***’ Period of Service: .( 2017 to 2018) Job Profile:*Sales Manager .*

***It's agriculture machineries manufacturer co.***

(Pune,mumbai,nashik,jalgaon,aurangabad,Vapi,Palghar)

1) Appointing new dealer as per potential market.

2)Create smooth pipeline with existing and new appointed dealers.

3) Demonstration,feild marketing,exhibitions.

4)Training,new product introduction.

**[C]  
Company Name:*ESSAE TERAOKA LTD.***  
**Period of Service:**14TH May 2012 to 15thJune.2017"  
Job **Profile:**Ass.sales manager.

Handling Nashik,Jalgaon,Buldhana.

Industrial(Institutional) and B2C sale.

It's various types of Weighing scale manufacturing company.So our clients was those who need to measure the materials weight,quantity.

Ex.Pharma,chemical co.(lab balances)

Fastener co.(counting scales)

For heavy measurements there were Crane scales,weigh bridges.

For data management software was introduced by co.

LANGAUGES KNOWN:-

* English. Hindi. Marathi

RELEVANTSKILLS :-

* Self-starter with ability to multitask
* Effective communication, interpersonal and negotiation skills
* identifying customers’ requirement & developing the cost effective solutions.

PERSONAL PROFILE :-

        Name                          : Pramod Daulat Gadakh

       Father’s Name           : DaulatNana Gadakh                 Sex                          .   : Male  
 Date of Birth : 04/11/1985

        Marital Status            :Married

CERTIFICATION :-

I, the undersigned, certify that the above statements are true to the best of my knowledge and belief.

Date :

Place: PRAMOD D. GADAKH